HOTT
Hands On Technical Training

HOTT is a Small Business Providing Computer Training Courses for IT Professionals Nationwide - *Training in Over 100 Locations*

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Hands On Technical Training (HOTT) is a **small business** that brings over 20 years of experience in successfully delivering competency-based IT training programs for thousands of companies, including proven consistent performance within all departments of the government. **We offer a unique combination of live and remote attendance for unbeatable flexibility.** HOTT courses cover over 60 IT subject areas including:

- SQL Programming
- SQL Server Administration
- SQL Server Business Intelligence (SSRS/SSIS/SSAS)
- Java Programming (Java EE, Spring, Spring MVC, JPA, Hibernate)
- .NET Programming (ASP.NET, Windows Forms, MVC, WPF, WCF)
- Web Development (HTML5, JavaScript, jQuery, Angular, Node.js)
- C, C++ Programming
- Python Programming
- PHP Programming
- Perl Programming
- Mobile App Development (Android, Objective-C, Swift, Xamarin)
- UNIX/Linux, Shell Programming
- Project Management
- Windows System Administration
- SharePoint Administration and Power User

Multiple Attendance Options

HOTT minimizes your travel expenses by offering face-to-face classes at over 100 locations across the United States. In addition to regularly scheduled open enrollment classes at frequent intervals, attendees can also opt to attend live classes remotely from their home or office, or complete on-demand training at their own pace. Customers can also arrange for training "on-site" at their facility.

Customer Service

Our superior customer service includes: comprehensive satisfaction guarantees; no registration or cancellation fees; personal travel coordinator; assistance with certification applications and test preparation; personalized on-call remote attendance support.

HOTT's Unique Value

We offer multiple delivery options for a quality, cost-effective, TOTAL training solution with customer service policies that remove the risk of failure. **Over 100 locations across America.**

SAM
SYSTEM FOR AWARD MANAGEMENT

Dun and Bradstreet: 926531260
Cage Code: 1CSE2

Small Business

NAICS Codes:
511210 Software Publishers
611420 Computer Training
611430 Professional and Management Development Training

Discount Options

Whether you have a large group to train at one location, or smaller numbers of staff spread throughout the country, **HOTT can prepare a custom discount program that will save you money.** Furthermore, if you have a discount program with any other training provider, we will beat it.

"HOTT definitely gets you involved into course knowledge by giving 'hands on' training. A great element of the course structure!"

— J.C., Department of Homeland Security

"Instructor was highly knowledgeable. Handouts were excellent! Course exceeded expectations."

— M.H., United States Air Force – Cryptologic Systems Group

Guarantees

HOTT assures that you get quality training at a low price point via our ironclad guarantees. This is possible due to a high standard of excellence required of instructor presentations, our proprietary task-oriented courseware development process refined over decades, robust hands on exercises, and internal processes that remove risk.

▶ HOTT guarantees small class sizes.

▶ HOTT guarantees quality instructors.

▶ HOTT guarantees competence.

▶ HOTT guarantees that training from HOTT will be more cost-effective than training from any other source.

▶ HOTT guarantees that students in open-enrollment classes are protected against cancellations and will be able to receive desired training at the cost they expect and in the time frame they have planned.

▶ **HOTT guarantees overall quality with a 100% money-back guarantee.** If you're not totally satisfied for any reason, simply withdraw before the beginning of the second day (or before completing 4 modules of an on-demand streaming presentation). Return all course materials and receive a 100% refund.

Quality

Students receive a hands on learning experience with at least 50% lab time. Complete control of our courseware allows us to update it more frequently based on student and instructor feedback. Remote attendees utilize the same equipment and obtain the same real-time attention and feedback from the instructor and other students.

Small class sizes (an average of 6-8 students) mean more direct instructor facilitation.

HOTT instructors are dedicated technology experts with an average of over 10 years experience in IT programming and training. Our requirements for instructor performance are so stringent that only a tiny fraction of professional instructors currently teaching for competitors can even be considered for an interview. Less than half of those pass our screening and are ever offered a position with HOTT.

Remote Training

HOTT offers a remote attendance option for students who are not located near a training location. Remote access students attend the same live training delivery as students in the classroom. Two-way video and audio communication allows participation as close to "being there" as possible, including the ability to remotely control the broadcast camera, dynamically interact with questions or comments and collaborate during labs.

On-Demand Streaming

On-demand streaming allows you to complete courses from any device (PC, phone or tablet) at your own pace. Our unique approach combines on-demand streaming with personal facilitation and comprehensive hands-on exercises. Students receive electronic copies of the same course materials as our live courses, which include a student guide and lab guide.

Face-to-Face Training

Attend training face-to-face in a classroom-based setting. Our small class sizes assure personal attention. **We offer more than 100 locations across America**, minimizing the need for travel. For clients who must travel to a course location, HOTT offers cost effective travel packages. Pay no additional fees for application, registration, or cancellation.